

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
P.O. Box 903447
Sacramento, CA 94203-4470

STREET ADDRESS:
1300 I Street
Sacramento, CA 95814
Telephone: (916) 323-5079

WEB SITE ADDRESS:
<http://ag.ca.gov/charities/>

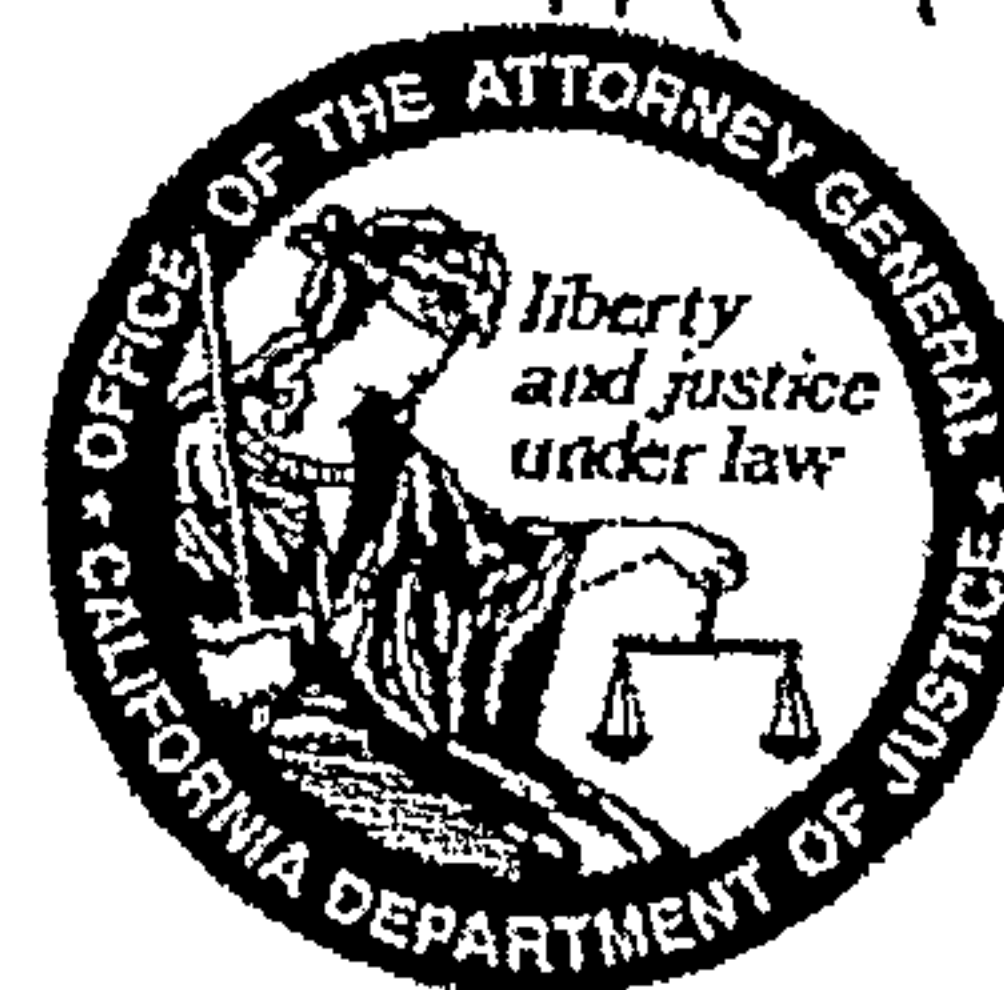
COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

ANNUAL FINANCIAL REPORT FOR 20⁰³

(California Government Code Section 12599)

Failure to file annual financial report by January 30th annually for each calendar year of solicitation may result in late fees as defined in Government Code Section 12586.1

An annual financial report must be filed for each event
for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

974

PUBLIC MEDIA CENTER
466 GREEN STREET
SAN FRANCISCO, CA 94133

Name and Address of Charitable Organization:

CT No. 48928 F.E.I.N. No. 94-2889684

Earth Island Institute

Name of charity
300 Broadway, Suite 28

Address of charity
San Francisco, CA 94133-3312

City, State, and ZIP code of charity

Figures from (check one): National Campaign ☒ California Campaign ☐

Membership renewal - direct mail held (on) (from) January 1, 20⁰³, to December 31, 20⁰³
(Type of activity) (Date or dates must be shown)

Is the contract between the commercial fundraiser and charity based upon a fee or percentage of revenue? Fee ☒ Percentage ☐ Other ☐
If other, provide brief explanation _____

1. REVENUE

A. Cash contributions	65,738	A.
B. Entertainment sales or admission charges		B.
C. Sales from products		C.
D. Advertisement sales		D.
E. Membership fees		E.
F. Other sources: (Specify)		
a. _____		Fa.
b. _____		Fb.
c. _____		Fc.
d. _____		Fd.

G. TOTAL REVENUE

65,738 G. ✓

2. EXPENSES

A. Fees or commissions	14,400	A.
B. Salaries		B.
C. Payroll taxes		C.
D. Employee benefits		D.
E. Cost of merchandise for resale		E.
F. Cost of entertainment		F.
G. Postage	6,938	G.
H. Advertising		H.
I. Telephone		I.
J. Rental of equipment		J.
K. Facilities charge		K.
L. Permits		L.
M. Other expenses: (Specify)		
a. Mailhouse services	4,678	Ma.
b. Printing	25,319	Mb.
c. _____		Mc.
d. _____		Md.

N. TOTAL EXPENSES

51,335 N. ✓

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES
ANNUAL FINANCIAL REPORT FOR 20⁰³

(California Government Code Section 12599)
Page 2

3.	Amount to charity (subtract line 2N from line 1G)	14,403	3.
4.	Less additional fundraising expenses paid by charity including fee paid to commercial fundraiser (to be completed by charity)	0	4.
5.	Less fair market value of goods and/or services used for the event which were paid by sponsor(s)	0	5.
6.	Net proceeds realized by charity from the campaign (subtract lines 4 and 5 from line 3)	14,403	6.

7. (a) Does any officer, director, partner or owner of the commercial fundraiser have any affiliation with or control over, directly or indirectly, the charitable organization for which the commercial fundraiser has contracted to solicit?
☐ Yes ☒ No If "yes" complete the following:

Name of officer, director, partner or owner of commercial fundraiser	Name and address of charitable organization	Relationship of officer, etc. to charitable organization

(b) For each affiliation identified in 7(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, it is true, correct and complete.

Bernhard Gunther	Financial Officer	1/23/04
Signature of authorized officer (commercial fundraiser)	Printed name	Title Date

This report must be signed by two officers or directors of the charitable organization for verification.

DAVID PHILLIPS EXECUTIVE DIR.	EXECUTIVE DIRECTOR	01/28/04
Signature of authorized officer/director (charity)	Printed name	Title Date

John A. Kuox	Executive Director	1/28/04
Signature of authorized officer/director (charity)	Printed name	Title Date

RECEIVED
FEB 02 2004
REGISTRY OF CHARITABLE TRUSTS
ATTORNEY GENERAL'S OFFICE